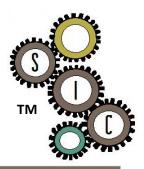
## Stages of Implementation Completion®

## **Consultation Options - Estimated Costs**



Services	Estimated price
<ul> <li>Universal SIC – Use of the measure and website for monitoring only</li> <li>Customization of the terminology/semantics of the activities/items to be relevant for your implementation effort (through a series of virtual meetings)</li> <li>Codebook with guidance on definitions for data collection and interpretation</li> <li>Tutorial on use of the website and data collection</li> <li>Downloadable raw and scored data, frequency reporting</li> <li>Reports for Duration and Proportion by stage and phase for teams</li> <li>Turnover Tracking module and Outer Context assessment module</li> <li>All website maintenance fees, updates, website user support, etc.</li> <li>Royalties to OSLC</li> </ul>	\$5,000 Year 1 \$2,000 in future years
<ul> <li>Tailored SIC – Adaptation of SIC for specific practice</li> <li>Adapting the SIC from the ground-up (in-person or series of virtual meetings)</li> <li>Development of data validation and scoring protocols</li> <li>Customization of reporting features</li> <li>Initial reliability and replication testing</li> <li>Codebook, website use, and other services listed above</li> </ul>	\$10,000 in Year 1 (+ airfare, hotel, per diem) \$2,000 in future years
<ul> <li>Addition of COINS (Cost of Implementing New Strategies)</li> <li>Defining the roles of those involved in the implementation</li> <li>Defining the direct and indirect costs associated with completing SIC defined implementation activities</li> <li>Mapping roles onto public databases for salary estimates</li> <li>Downloadable data and descriptive reports</li> </ul>	\$3,000 in Year 1 \$1,000 in future years
Additional Services – Modeling and analysis     Scope and services will be determined based on specific analysis needs—see box below	Varies depending on analysis – hourly rate*

## There are a few other ways in which previous implementations have found hourly consultation to be helpful:

- 1. For more advanced statistical analyses, write-up of analyses or outcomes, presenting outcomes for stakeholders, etc.
- 2. For phone consultation and problem-solving around data collection issues, questions, or confusions
- 3. For phone consultation for interpretation of results, patterns of behavior, etc.
- 4. For suggestions on how to provide feedback to organizations
- 5. For creation of graphs, tables, or other ways of displaying output in order to use in slide presentations, manuscripts, etc.

## **Additional Consultation:**

\*hourly consultation rate is \$200/hour and can be broken into 15 minute increments